



Transport Matters

Now that cannabis distributors are legally transporting product across the state, security matters. Seth Doulton tells *The Clever Root* how he came up with his state-of-the-art transport vehicles, Quality Coachworks.

During my time working with State Board of Equalization member Fiona Ma, I was tasked with learning all I could about the vibrant cannabis industry, and one of my first trips was to Denver, Colorado, to meet with state officials and stakeholders about their cannabis industry. On the trip, I saw cannabis being delivered in repurposed

armored trucks, and on the flight home, I kept thinking there's got to be a better way.

I've been involved in the automotive aftermarket business since 1973, and have built a lot of specialty vehicles, and I realized these large, trucks had a lot of issues: heavy bodies, expensive upkeep, and some built-in features that cannabis delivery does not require. They also didn't have the dozens of security features that the state cannabis regulators would require. Not to mention they're expensive and hard to finance.

On that very plane ride, I designed and put together a list of what I thought was needed for secure transport of cannabis products, and today, the Quality Coachworks Canna-vans have hundreds of thousands of miles on them and are still running strong. These vans come with over 50 modifications, including insulation, temperature control, camera systems, full-time GPS tracking, LoJack, and security doors. All security delivery vehicles can be outfitted with armored windows and doors for driver protection, and each individual cabinet in the van is digitally controlled, and the driver never knows the combination until he shows up at the dispensary, ensuring no product loss in transit.

For more information, visit www.qualitycoachwork.com